



Bryan M. Seigworth
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Areas of Emphasis

Bryan Seigworth is a shareholder in the Firm's Corporate and Commercial and Emerging Technology groups. He provides counsel across multiple industries, with a focus in the manufacturing, medical technologies, and software sectors. Mr. Seigworth acts as outside general counsel for many of his clients, and through this work he has negotiated a broad array of commercial and real estate agreements on behalf of his clients.

Mr. Seigworth prepares and negotiates agreements governing all aspects of the manufacturing relationship, including contract, toll, and private label manufacturing; build-to-print and design and spec fabrication; engineering and development services; exclusive relationships; vendor-managed inventory arrangements; teaming relationships and joint ventures; and independent representative services. He advises clients on regulatory obligations governing their manufacturing activities, including under the FAR/DFARs, ITAR, and FDA cGMP regulations. Mr. Seigworth has negotiated agreements for the selection, design, construction, and lease of manufacturing facilities.

Mr. Seigworth assists life sciences clients in negotiating agreements for technology development, collaboration, licensing, and transfer; product and service co-promotion and marketing; consulting arrangements; investigator-initiated studies; turnkey offerings; product distribution; and reseller arrangements. He routinely advises clients with respect to HIPAA compliance and other data security and privacy obligations, as well as applicable healthcare regulations.

Mr. Seigworth also regularly negotiates agreements for software as a service (SaaS) offerings; software development, licensing, and transfer; professional services; and confidentiality obligations. He assists software providers in complying with their data privacy and security obligations, including under US and EU data privacy laws.

In addition to his commercial and regulatory practice, Mr. Seigworth advises clients in connection with their acquisition and sale of businesses and product lines. He has closed transactions involving cloud-based service providers, medical devices, manufacturing services, and construction services, and has counseled clients in implementing new product and service delivery models.

Before focusing his practice on commercial and corporate transactions, Mr. Seigworth was a commercial and intellectual property litigator. His litigation experience enables him to provide valuable context for his clients' business decisions, affording clarity in the face of commercial and regulatory complexity. He also relies on his in-house counsel experience when helping clients operationalize strategies designed to mitigate commercial and regulatory risk.

Background

Mr. Seigworth received his J.D. from the University of Pittsburgh School of Law in 2004, graduating *cum laude*. While in law school, he was published in and served as an editor of *The Journal of Law and Commerce*. He received his B.S. in Neuroscience from Allegheny College in 2000, where he was an Alden Scholar.

Memberships and Affiliations

Mr. Seigworth is admitted to practice in Pennsylvania and before the U.S. District Courts for the Western District of Pennsylvania and the Northern District of Ohio. He is a member of the Allegheny County, Pennsylvania, and American Bar associations.