



Daniel R. Richey
Shareholder

T: 412-394-5421 F: 412-394-6576 drichey@babstcalland.com

## **Areas of Emphasis**

Dan Richey is a shareholder in the Firm's Corporate and Commercial and Emerging Technology groups. He provides counsel across multiple industries, focusing on private equity, emerging technology, software, energy, fintech, life sciences, telecommunications and entertainment.

Mr. Richey represents investor groups, family offices, private equity and venture funds, independent sponsors and operating companies in a variety of complex corporate transactions, including financial and strategic mergers and acquisitions, early-stage venture investments, and platform formations, add-ons and roll-ups. He also negotiates public and private capital markets transactions, including private securities offerings and alternative equity financing, including PIPE and RDO investments and ATM and ADR facilities.

In compliance matters, Mr. Richey helps clients navigate federal, state and non-governmental regulatory regimes, including under SEC and FINRA rules, state securities regulations, and NYSE and Nasdaq exchange rules. Mr. Richey also advises public companies in proxy and fiduciary matters, has counseled not-for-profit business trade associations in governance and general corporate matters, and provides comprehensive outside general counsel services. He also regularly advises clients on data privacy and cybersecurity practices and policies.

Mr. Richey's commercial practice includes software and SaaS licensing agreements, manufacturing, storage, distribution, wholesale, advertising and agency and other commercial service agreements and transactions, as well as restrictive covenants and consumer-facing terms of service, privacy and cybersecurity policies and clickthrough agreements.

## **Background**

Mr. Richey received his J.D. from the University of Pittsburgh School of Law and his M.B.A. from the University of Pittsburgh Katz School of Business in 2012. While in law school, he served as Editor in Chief (Vol. 73) of *The University of Pittsburgh Law Review*. He also wrote for and served on the editorial board of JURIST.org, an award-winning online legal news service focused on rule of law and human rights around the globe.

Prior to law school, Mr. Richey was recognized by the 110th United States Congress, the U.S. Small Business Administration, and Pittsburgh City Council for his work as Managing Editor of *The Northside Chronicle*. He is a graduate of Leadership Pittsburgh's Leadership Development Initiative (XXIX).

Mr. Richey earned his B.S. and B.A. in 2007, also from the University of Pittsburgh, where he was a member of the University Honors College, recipient of the UHC Chanceller's Scholarship and a two-time Brackenridge Research Fellow. He also served as Managing Editor of *The Pitt News*.

## **Memberships and Affiliations**

Mr. Richey is admitted to practice in the Commonwealth of Pennsylvania and the District of Columbia.